

# Natural Gas Originator

## Company

Karbone is an award-winning firm specializing in energy and environmental markets. We offer integrated **brokerage, capital advisory, and research services** to a wide range of market participants. Our mission is to provide our clients with the necessary intelligence, capital, and access to markets to help them succeed in the new energy economy. From our offices in New York, London, and Istanbul, our range of project experience spans across nearly every relevant energy and environmental market around the globe.

Given the growth-driven expansion of our Brokerage business, Karbone is currently recruiting for a **Natural Gas Originator**:

**Location:** New York, NY  
**Position Type:** Full Time  
**Skill Level:** Associate or Director  
**Apply to:** Please send resumes to [natgas@karbone.com](mailto:natgas@karbone.com)

## Position Responsibilities

- Facilitate and provide strategic advisory for U.S. based physical natural gas transactions associated with producers, pipeline companies, and end-users
- Lead business development activities among natural gas producers, IPPs, pipeline companies, manage relationships with various market participants
- Maintain knowledge of current market developments, regulations, legislation, and industry trends
- Contribute to growth and exposure of related product lines

## Prior Experience

- 2 to 5+ years natural gas market transaction, pipeline logistics, origination, and/or business development experience
- Existing book of business and/or relationships with market participants a plus
- Deep understanding of energy markets and knowledge of regulatory environment
- Relevant undergraduate and/or graduate degree
- Track record of successful business development, teamwork, and entrepreneurship
- Competitive compensation and benefits package.



Brokerage  
+1 646 291 2900

Project Finance  
+1 646 553 5210

Research and Advisory  
+1 646 616 0075

[www.karbone.com](http://www.karbone.com)